



*The Community's Bank Since 1889*

**Auto Loan Rates**  
**Effective December 10, 2018**

| <u>Year</u>    | <u>Term</u> | <u>APR</u> | <u>Payments Per \$1,000</u> |
|----------------|-------------|------------|-----------------------------|
| 2018/2017/2016 | 72 months   | 4.750%     | \$15.99                     |
|                | 60 months   | 4.000%     | \$18.42                     |
|                | 48 months   | 3.750%     | \$22.47                     |
|                | 36 months   | 3.500%     | \$29.30                     |
| 2015-2014      | 60 months   | 5.000%     | \$18.87                     |
|                | 48 months   | 4.750%     | \$22.92                     |
|                | 36 months   | 4.500%     | \$29.75                     |
| 2013 & older   | 48 months   | 6.500%     | \$23.71                     |
|                | 36 months   | 6.250%     | \$30.54                     |

APR = Annual percentage rate

Up to 100% financing for qualified Borrower

